

# Programme Pricing Guide

An IS-BAO team member is available to assist you in deciding which plan is right for you. Visit our website to learn more about IS-BAO and all the programs IBAC offers. or send an email to [isbao@ibac.org](mailto:isbao@ibac.org).

## IS-BAO CLASSIC

### SINGLE

#### STAGE 1 THRU STAGE 3

Single Aircraft & Prop Only  
Single Pilot Pricing Upon Request

**\$8,300\* - \$18,900**

INCLUDES THE FOLLOWING  
*Purchased Separately*

#### IS-BAO Document Suite

\$1,200\*/\$1,650

\*Member Association Discount

#### Fundamentals Workshop

\$550 Early Bird Pricing

#### External Contract Auditor

\$7-16,000 Range

#### Initial Registration Fee

\$750 Covers 1st 2 Years

RENEWAL FEES

**\$750 / \$1,125**

2 Years / 3 Years

OPTIONAL FEES

#### Program Support Affiliate

#### Audit Procedures Workshop

\$800 Early Bird Pricing

### MULTI

#### STAGE 1 THRU STAGE 3

Multi Aircraft

**\$11,000\* - \$20,700**

INCLUDES THE FOLLOWING  
*Purchased Separately*

#### IS-BAO Document Suite

\$1,200\*/\$1,650

\*Member Association Discount

#### Fundamentals Workshop

\$550 Early Bird Pricing

#### External Contract Auditor

\$7-16,000 Range

#### Initial Registration Fee

\$1,450 Covers 1st 2 Years

RENEWAL FEES

**\$1,450 / \$2,175**

2 Years / 3 Years

OPTIONAL FEES

#### Program Support Affiliate

#### Audit Procedures Workshop

\$800 Early Bird Pricing

## IS-BAO PROGRESSIVE

### FLIGHTPLAN STAGE 1

#### NEW ALL-INCLUSIVE 2 YEARS

Single Aircraft / Single Location

#### STAGE 1

1 Day Audit in 90-180 Days

**\$16,900 / \$18,700**

USA EUR / ME BASED

INCLUDES THE FOLLOWING

#### IS-BAO Document Suite

*Includes Compliant GCOM*

#### IS-BAO Support

*Progressive Implementor, Workshop*

*Content, Gap Analysis,*

*Implementation*

#### Contract External Auditor

#### Initial Down-payment

\$6,750 / \$7,010

#### Quarterly Installments

\$1,394 / \$1,670

8 Payments over 2 Years

### FLIGHTPLAN STAGE 2 AND 3

**COMING SOON**

### PROGRESSIVE STAGE 3 (PS3)

#### NEW 10 YEAR PLAN

Mature SMS

**\$4,000-\$5,500\*\***

**10 ANNUAL PAYMENTS**

\*\*Depending on scope of operation

INCLUDES THE FOLLOWING

#### IS-BAO Document Suite

*Includes Compliant GCOM*

#### Yearly Workshops

*Safety Manager Training and*

*Recurrent*

#### Progressive Auditor

*Includes Auditor Expenses*

#### Registration

#### PS3 Roundtable Leadership

#### PS3 Safety Database Access

### PLEASE NOTE

Member Association discount, e.g. NBAA, EBAA, MEBA, AsBAA, etc.

The Fundamentals Workshop became a requirement for Initial IS-BAO registrations on 1 July 2019. It is recommended for Renewals.

As a non-profit, international trade association, IBAC proudly represents the interests of business aviation – for the industry, by the industry – through its global advocacy, permanent observer status at the ICAO, and by raising the standard for safety with IS-BAO® and IS-BAH® Programmes.