

IBAC UPDATE

The Official Newsletter of the International Business Aviation Council

Update 06-1, January 2006

“The recognized forum for leveraging strengths of Members to enhance the safety, acceptance and economic contribution of business aviation globally.”

IBAC Governing Board Elects New Executive

The Governing Board of the International Business Aviation Council (IBAC), at its 42nd meeting held in November in Orlando, elected a new executive for the next three years. The Governing Board provides the general direction and policies for management of the worldwide organization that represents the interests of business aviation internationally.

Mr. Rui de Aquino of Brazil was elected IBAC Chairman. Aquino is the Chairman of the Associação Brasileira de Aviação Geral (ABAG) and is the Association's representative on the IBAC Board. In Brazil he is the President of TAM-Táxi Aéreo Marília. Other Members elected to positions include Vice Chairman **Mr. Peter Gatz** from Germany, **Mr. Len Giacomelli** from Canada as IBAC Treasurer and **Mr. William Stine** from the US as Corporate Secretary (see photos on page 3). **Mr. Paul Stinebring**, IBAC Chairman for the past three years remains the representative of the US National Business Aviation Association (NBAA), assuming the position of Past Chairman.

IBAC is a Council of national and regional business aviation associations from all corners of the globe. Day to day management of the Council is conducted from its offices in the ICAO headquarters building in Montreal, by a management team consisting of a Director General, a Director of ICAO Liaison and a Standards Manager. IBAC promotes safe, secure and efficient

operations of business aircraft globally, through contribution of technical and operational expertise in rule making and development of air traffic procedures and policies. IBAC has representatives on many of the ICAO Panels, Workgroups and Regional Planning Groups, as well as other international forums.



Rui de Aquino from Brazil is new IBAC Chairman

Business Aviation Sees Healthy Growth

Business aircraft manufacturers advise that sales continue at a brisk pace. The 738 turbine aeroplanes sold in the first quarter of 2005 represents 26% growth over the same period last year. Business Jet deliveries were up by 30% and turboprops 17%. Growth is spurred by increasing demand for large cabin intercontinental jets as more companies enter the global

marketplace. Even sales of used aircraft are substantially up from the last few years and many of the popular aircraft such as the Gulfstream 550, Bombardier Global Express and Dassault Falcon 900 are becoming difficult to find. Forecasts for the next few years are also upbeat as the new Very Light Jets hit the market in 2006. (Also see NBAA page 3)



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Leadership Changes at the International Business Aviation Council (IBAC).

*Season's Greetings
and
Best Wishes for the
New Year*

What's New at ICAO

- Mr. R. Graff, President of the Air Navigation Commission (ANC) for 2004 and 2005 and a Member since 2000, is returning to Air Services Australia.
- Mr. A. Sayce, ANC Member nominated by the United Kingdom has been elected President of the ANC.
- Mr. R. Macfarlane succeeds Mr. R. Graff as the ANC Member nominated by Australia.
- Mr. C. A. Cirilo succeeds Mr. P. Cunha as the ANC Member nominated by Brazil.
- Mr. A. A. Korsakov succeeds Mr. A. Novgorodov as the ANC Member nominated by the Russian Federation.
- Four additional ANC Members were elected by the ICAO Council: Mr. J.A. López Falcon (Cuba), Mr. Wong-jong Lee (Republic of Korea), Mr. M.G. Fernandez (Singapore) and Mr. O. R. Nundu (United Republic of Tanzania).
- Mr. S. Creamer has been appointed successor of Mr. F. Price as the ANC Member nominated by the United States.
- Mr. H. Meyer, the IFALPA Representative to ICAO and Observer on the ANC, is relinquishing his post.
- Mr. D. Valente succeeds Mr. H. Trisano as the Representative of Argentina on the ICAO Council.
- Mr. J-C. Chouvet succeeds Ambassador J-F. Dobelle as the Representative of France on the ICAO Council.
- Dr. N. Zaidi succeeds Dr. S. Kaul as the Representative of India on the ICAO Council.

DGCAs Conference

A conference of Directors General of Civil Aviation on aviation safety will be convened by ICAO from 20 to 22 March 2006 in Montréal. The conference will assess the current status of aviation safety, identify ways to achieve significant improvements and develop a safety framework for the 21st century.

ALLPIRG/5 Advisory Group

ICAO will convene the Fifth Meeting of the ALLPIRG Advisory Group in Montreal on 23-24 March 2005. The Agenda includes; Global Air Navigation Plan, Safety-related issues – Global strategy for aviation safety, Aviation security-related issues, and Interregional coordination and harmonization.

BizAv Continues to Voice Concern Over EC Insurance Regulation

The business aviation community continues to press the European Commission to revise EC No. 785/2004, pointing out that it imposes an unrealistic level of insurance coverage on business aviation operators. In a letter to the Commission in June, IBAC argued that the coverage requirements are unrealistic given the historical loss data, and requested a review as is required by the Regulation. The Commission responded by saying that the industry concerns would be taken into account when next reviewed. Industry data indicates that the minimum coverage requirements are five times the maximum loss ever experienced. Premium increases have ranged between 20% and 120%.

“ The business aviation community is resolved to assume an active role in the evolution of the aviation system and to help in the design of the system for the 21st century.”

Olivier de l'Estoile Steps Down from EBAA-France President Position

The European Business Aviation Association - France (EBAA-F) recently underwent management change as the long-time Association President **Olivier de l'Estoile** decided to step down. **Serge Chevillard** takes over as President and **Delphine Drignon** remains on as EBAA-France Chargée de Mission.

A **Legion of Honour** winner, recognized by the French Government for his leadership and organizational skills, l'Estoile has been a strong voice for business aviation both in Europe and internationally. He has taken a lead role in advocating change on many issues in France and within the European Community. l'Estoile's professional and thoughtful approach has been instrumental in resolving many difficult issues, as he assumed leadership roles both in Europe and within the IBAC management team. For the last three years l'Estoile served as IBAC Treasurer.

Mr. de l'Estoile announced that he *“thoroughly enjoyed his time with EBAA-France and IBAC, but it was time to move on and pursue other interests.”* Given l'Estoile's focus on advancing business aviation in France, he will undoubtedly continue to be a strong voice for the industry. The IBAC Governing Board expressed sincere appreciation for his extraordinary contribution.



Olivier de l'Estoile helped found EBAA-France and has been instrumental in the Association's growth and success.

IBAC Governing Board - Cont'd from Pg 1



Top left
Peter Gatz from Germany becomes new IBAC Vice Chair.

Top right
Len Giacomelli from Canada takes over as IBAC Treasurer

Right
Bill Stine continues as IBAC Corporate Secretary



The IBAC Governing Board consists of one representative from each of its member associations. Meetings of the Board are held twice per year at which Members review significant current issues and consider new policies related to business aviation positions on various issues such as safety and security rules, environmental policies and air navigation services procedures.

NBAA2005 Another Measure of a Growing Industry

The US National Business Aviation Association (NBAA) held its annual Convention in Orlando in November. The vibrant atmosphere exemplified an industry poised for continuing growth. Despite a last-minute date and location change for the 58th Annual Meeting & Convention in the aftermath of Hurricane Katrina, this year's show drew a total of 28,796 Attendees. During the show, a record-setting 1,142 Exhibiting Companies displayed their products and services in 4,815 exhibit spaces in Orlando's Orange County Convention Center. The Static Display of Aircraft at Orlando Executive Aircraft also featured 110 state-of-the-art business aircraft. Indicative of the industry's interest in many new issues and products, the 75 Informational Sessions drew overflow crowds. (See static display to the right)



Security Update

Security Regulations

The business aviation community continues to encourage States to implement realistic and effective security. Progress is evident, as many States are implementing provisions that are largely based on threat levels, long encouraged by the business aviation community. In the US, the Transportation Security Administration has developed a program in conjunction with the National Business Aviation Association (NBAA) to permit corporate aircraft into sensitive airports such as Reagan National in Washington. In Canada, Transport Canada is considering a common sense approach to regulating security for aircraft not operating at major terminals. A threat analysis and performance based approach is contemplated for screening of aircraft operating from Fixed Based Operator facilities.

International Standards

The International Business Aviation Council (IBAC) has participated with the Aviation Security Panel of the International Civil Aviation Organization (ICAO) over the past three years towards improving the current Annex 17 (Security). The Annex Standard contained many provisions that hamper effective operation of business aircraft. Earlier this year, the Panel finished its work and submitted a comprehensive amendment to Annex 17 to the ICAO Council, fully supported by the business aviation community. **Don Spruston**, IBAC's Director General stated in a letter to ICAO that "*the proposed amendment to Annex17 resolves the many deficiencies with the current Annex.*"

The ICAO Council recently approved the amended Annex 17.

Ground Handling Facilities (FBOs)

As part of the work conducted by IBAC in support of the recommendations made to the Aviation Security Panel, a Work Group consisting of representatives from many industry sectors such as IBAC Members (NBAA, GBAA and CBAA), IAOPA, NATA, GAMA and security companies, developed a comprehensive Model Security Program for ground handling facilities (FBOs). The Model Security Program has been provided to ICAO and is available for downloading from the IBAC website (www.ibac.org).



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IS-BAO Standards Board Changes

The body responsible for overseeing the policies and content of the industry code of practice held its annual meeting in Orlando immediately prior to the NBAA2005 Convention, where a new executive was elected for the next two years. New Chairman of the Board **Paul Stinebring**, was formerly IBAC Chairman and NBAA Board Member, and manages the Emerson Electric flight department in St Louis. **Steve Fisher**, Flight Department Manager at Shell Aircraft in Rotterdam, representing EBAA, was elected Vice Chairman.

The International Standard for Business Aircraft Operations (IS-BAO) is a code of practice developed by the industry for the benefit of the industry. IBAC and its Member Associations developed the standard over a two year period and introduced it in 2002. Since that time over 400 copies have been purchased by flight departments from around the world. Industry surveys have indicated that the code is providing substantial benefits to the industry. Chairman Stinebring thanked Mr. **Ray Rohr**, the IBAC Standards Manager, for the excellent management of the program, which included nine 2005 work-



Paul Stinebring, elected Chairman of IS-BAO Standards Board

shops presented for flight department staff and IS-BAO auditors. Mr. Stinebring also welcomed new Board Members **Ron Swanda** (General Aviation Manufacturers Association), **Douglas Carr** (National Business Aviation Association) and **Rudy Toering** (Flight Safety International).

IS-BAO Workshops

Eight IS-BAO Workshops were conducted in 2005. The initial 2006 program is as follows. Additional workshops will be scheduled based on the demand.

Boca Raton FL, USA, 20 January 2006
St. Louis, MO, USA, 30 March 2006
Geneva, Switzerland, 2 May 2006
Dulles, Virginia, USA, 9 June 2006
Washington, DC, USA, 22 August 2006 (auditor renewal)
Long Beach, California, USA, 17 November 2006

For detail see IBAC website at
<http://www.ibac.org/is-bao/Audit%20Workshop.html>

IBAC Calendar of Upcoming Events

British Business and General Aviation (BBGA) Assoc. Conf, St Albans, 7 Mar 2006
ICAO DGCA (Safety) Conference, Montreal, 20-22 March 2006
NBAA International Operators Conference, Tampa, 20-23 March 2006
ICAO ALLPIRG, Montreal, 23-24 March 2006
IBAC Planning and Operations Committee (POC/14), Tampa, 24-25 March 2006
EBACE 2006, Geneva, Switzerland, May 3-5, 2006
Canadian Business Aviation Association Conference, Montreal, 13-15 June 2006
IBAC Governing Board Meeting (GB/43), Montreal, 16 June 2006
LABACE2006, Sao Paulo Brazil, 10-12 August 2006
Australian Business Aviation Association General Meeting, Coolumb, 6 Sept 2006